Case Study: Insurancefocused Emerging Tech Challenge

About the Client

At almost 60 years old, this African insurer offers asset management, investment, insurance and health products to more than 3.2 million people across Africa.

From the client:

"This challenge was a first step in sourcing existing solutions which can be adapted and modified to

solve customer pain points. The challenge process has successfully connected us with pioneers in their fields and our team is excited to progress with the winners on a password-less future and the company's own Siri..."



Most of their products are distributed through financial advisers and they wanted to reimagine this customer journey by implementing solutions that:

... delivers password less authentication.

... helps a customer to get an insurance quote just by speaking into their phone

Notable activities:

5k emails sent | 40k LinkedIn impressions | 43k Twitter impressions | 70+ FSPs Called

